

# Brad Wolfe

Strategic CFO & Operating Partner

bwolfe.austin@gmail.com

(512) 694-4049

Austin, Texas

**80+**

Acquisitions

**\$1.3B+**

Revenue

**\$340M+**

EBITDA

**30+**

Years

**12**

PE Firms

## EXECUTIVE SUMMARY

30+ years transforming PE-backed and public companies through M&A execution, financial transformation, and operational leadership. CFO of 3 public companies with 40+ earnings releases. Deep expertise in SaaS, technology-enabled services, and complex integrations.

## KEY TRANSFORMATIONS

### DCI Mansur

2000-2007 • CFO & COO

Vista, GSV, Churchill

\$200M→\$800M Rev • \$35M→\$200M EBITDA • 10 Acquisitions

### CLEARResult

2012-2013 • CFO & EVP

General Atlantic

\$90M→\$180M Rev • 12 Acquisitions • Successful Exit

### FalconStor

2017-2022 • EVP & CFO (Public)

Hale Capital, ESW

\$500K→\$7M EBITDA (14x) • 5-Year Turnaround

### EZCorp

2009-2010 • CFO (Public)

NYSE Listed

\$400M→\$725M Rev • \$80M→\$180M EBITDA • 40+ Earnings

### Asure Software

2014-2017 • CFO (Public)

Red Oak, Great Hill

\$22M→\$85M Rev • \$23M→\$215M Mkt Cap • 10 Acquisitions

### Acre Security

2022-Present • Operating Partner

Triton Partners

\$270M Rev • \$60M EBITDA • 14 Acquisitions Integrated

## CREDENTIALS

**MBA** Northwestern Kellogg

**BBA** SMU Cox School (Industrial Engineering)

**JD** Chicago-Kent College of Law

**CPA** Certified Public Accountant

## CORE EXPERTISE

- M&A Execution (80+ deals)
- ERP Implementation (20+)

- Post-Merger Integration
- PE Value Creation

- Capital Markets (\$400M+ raised)

- Public Company CFO

- SaaS & Revenue Recognition

- International (EMEA, APAC)

## PE PARTNERSHIPS

Vista Equity • General Atlantic • Great Hill Partners • Red Oak Partners • Triton Partners • Aquiline • Austin Ventures • Hale Capital • ESW Equity • Churchill • GSV • Broe

Ready to discuss your transformation?

Schedule a Call

View Impact