

Brad Wolfe

Strategic CFO & Operating Partner

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(512) 694-4049

Austin, Texas

80+

Acquisitions

\$1.3B+

Revenue

\$340M+

EBITDA

30+

Years

12

PE Firms

EXECUTIVE SUMMARY

30+ years transforming PE-backed and public companies through M&A execution, financial transformation, and operational leadership. CFO of 3 public companies with 40+ earnings releases. Deep expertise in SaaS, technology-enabled services, and complex integrations.

KEY TRANSFORMATIONS

DCI Mansur

2000-2007 • CFO & COO

Vista, GSV, Churchill

\$200M→\$800M Rev • \$35M→\$200M EBITDA • 10 Acquisitions

CLEAResult

2012-2013 • CFO & EVP

General Atlantic

\$90M→\$180M Rev • 12 Acquisitions • Successful Exit

FalconStor

2017-2022 • EVP & CFO (Public)

Hale Capital, ESW

\$500K→\$7M EBITDA (14x) • 5-Year Turnaround

EZCorp

2009-2010 • CFO (Public)

NYSE Listed

\$400M→\$725M Rev • \$80M→\$180M EBITDA • 40+ Earnings

Asure Software

2014-2017 • CFO (Public)

Red Oak, Great Hill

\$22M→\$85M Rev • \$23M→\$215M Mkt Cap • 10 Acquisitions

Acre Security

2022-Present • Operating Partner

Triton Partners

\$270M Rev • \$60M EBITDA • 14 Acquisitions Integrated

CREDENTIALS

MBA Northwestern Kellogg

BBA SMU Cox School (Industrial Engineering)

JD Chicago-Kent College of Law

CPA Certified Public Accountant

CORE EXPERTISE

• M&A Execution (80+ deals)
• ERP Implementation (20+)

• Post-Merger Integration
• PE Value Creation

• Capital Markets (\$400M+ raised)
• Public Company CFO

• SaaS & Revenue Recognition
• International (EMEA, APAC)

PE PARTNERSHIPS

Vista Equity • General Atlantic • Great Hill Partners • Red Oak Partners • Triton Partners • Aquiline • Austin Ventures • Hale Capital • ESW Equity • Churchill • GSV • Broe

Ready to discuss your transformation?

Schedule a Call

View Impact